



Development Committee Report May 20, 2024

Contributed Revenue Snapshot

Sources	2023 YTD	2024 Goal	2024 YTD	2024 Pledges+ Commitments	YTD Total	% to Goal
Faith Groups	\$ 138,500	\$ 327,000	\$ 117,489	\$ -	\$ 117,489	36%
Corporations	\$ 125,000	\$ 390,000	\$ 75,000	\$ 5,000	\$ 80,000	21%
Foundations	\$ 319,566	\$ 717,000	\$ 216,667	\$ 50,000	\$ 266,667	37%
Individuals & Families	\$ 181,032	\$ 500,000	\$ 79,089	\$ 32,000	\$ 111,089	22%
Public Dollars	\$ 70,200	\$ 128,979	\$ -	\$ -	\$ -	0%
Special Events	\$ 267,513	\$ 200,000	\$ 88,500	\$ 27,500	\$ 116,000	58%
TOTAL Contributions	\$ 1,101,811	\$ 2,262,979	\$ 576,744	\$ 114,500	\$ 691,244	31%

Source	Revenue Summary
Faith Groups	<ul style="list-style-type: none"> <input type="checkbox"/> Revised projection is \$304,541 <input type="checkbox"/> Shalom Park contribution reduced due to the conclusion of the site partnership
Corporate	<ul style="list-style-type: none"> <input type="checkbox"/> \$125K in corporate grant applications due between May-October 2024 <input type="checkbox"/> New Corporate opportunities identified totaling \$250K <input type="checkbox"/> Ally Foundation request for \$30K pending <input type="checkbox"/> Approval to apply for Nucor (new opportunity) for \$25,000 <input type="checkbox"/> Absolute Impact and Scribe continuing to source additional opportunities
Foundation	<ul style="list-style-type: none"> <input type="checkbox"/> \$322K in Foundation grant applications due between May-August 2024 <input type="checkbox"/> New foundation opportunities identified totaling \$750K <input type="checkbox"/> Absolute Impact and Scribe continuing to source additional opportunities
Individuals & Families	<ul style="list-style-type: none"> <input type="checkbox"/> Focusing on meeting with the top 20% of donors for stewardship and gift increase where appropriate <input type="checkbox"/> Absolute Impact devising strategy to target new donors <input type="checkbox"/> Board giving: Received pledges and gifts from 35% of the board totaling \$47K to date; please submit if you have not already done so
Public Dollars	<ul style="list-style-type: none"> <input type="checkbox"/> Revised projection is \$65,000 due to open development role. We have not secured as much as anticipated when the budget was created
Special Events	<ul style="list-style-type: none"> <input type="checkbox"/> \$116K raised through SIS sponsorships