



Development Report: September 2023

On the Horizon

- **September 30:** 2023 Board pledges due
- **October 12:** Scholar Society Reception at Katie and Kevin Morgan's home
- **October 26:** Fall Appeal drops
- **November 28:** Giving Tuesday

Board Opportunities

- Fulfill your 2023 Board Pledge, if you have not already done so.
- Attend the Scholar Society Reception.
- Support the Fall Appeal with handwritten notes to prospective donors.
- Think about potential corporate sponsors for Spring Into Summer 2024.

Development Updates

Individual Giving

- Individual Giving stands at \$226,506 YTD. Current pledges total \$47,416. Cash and pledges total \$326,898.
- Burch Mixon Fund contributions currently at \$52,976.
- The Spring Appeal brought in more than the budgeted goal of \$40,000. The final total was \$42,995.
- Mark Barrett will be following up with individuals who read at *Harambee!* over the summer.
- The Fall Appeal will drop in October and Board members will be asked to support through handwritten notes. We plan to send out 1,000 pieces and the goal is \$120,000.

Corporate

- Great corporate volunteer engagement during the 2023 summer program.
- We will begin soliciting corporate sponsorships for the 2024 Spring Into Summer fundraising event in October.
- Received \$25,000 grant from Truist.
- Recently submitted a grant request to PwC.
- Expect to submit grant applications to Faison and Enpro soon.

Foundations

- Recently submitted grant requests to the Charlotte Merchants Foundation, Covenant Presbyterian, Sisters of Mercy, The Leon Levine Foundation (2nd request of 2023), and Alpha & Omega.
- FSP will submit grant requests to the Belk Foundation and United Way this month.

Government

- Hope to submit reimbursements for our NC Department of Public Instruction Summer Mini-Grant in September.
- Expect to hear from the City of Charlotte re: the Community Resiliency Fund request soon.