



Development Report: November 2022

On the Horizon

- **November 29:** Giving Tuesday
- **December 9, 2:00 – 4:00pm:** Volunteer at Latrobe Warehouse
- **December:** End-of-Year giving campaign

Board Opportunities

- Share FSP social media post on LinkedIn or Facebook to encourage Levine match or Giving Tuesday.
- Communicate Spring into Summer sponsorship packet with potential corporate supporters.
- Participate in a volunteer opportunity.
- Recruit new donor to participate in the Levine match challenge.

Development Updates

Individual Giving

- All Fall Appeal pieces dropped with over 100 personalized notes from board and staff.
- Levine Foundation match dollars at \$18,400.
- Giving Tuesday goal of \$11,500. Reminder e-mails and social media posts scheduled for November.
- Committee being formed for March Scholar Society Event. Board encouraged to think of prospects for new year.

Corporate

- Received \$25,000 corporate grant from PwC.
- Awaiting EnPro Foundation by end of November or early December.
- Encouraging board members to share Spring into Summer sponsorship packet with potential supporters.

Foundations

- Expect to hear from United Neighborhoods funding in December.
- Giles Foundation (\$135,000) declined to support FSP in 2022.
- Anonymous foundation approved two-year \$240,000 grant to expand FSP evaluation capacity.
- Will submit Levine Foundation request by 11/23.
- Awarded \$15,000 grant from Alpha & Omega Foundation.
- Resubmitted request to Women's Impact Fund.

Other Business

- Completed 2022 Summer Impact Report
- Exploring opportunities for partnership with Mecklenburg County in 2023 through federal ARPA funding.
- Launched first quarterly newsletter at end of October.