



Development Report: October 2022

On the Horizon

- **October 24:** Drop date for Fall Appeal
- **November 10:** National Philanthropy Luncheon
- **November 29:** Giving Tuesday
- **December:** End-of-Year giving campaign

Board Opportunities

- Complete handwritten notes for Fall Appeal.
- Follow-up with business connections from February relationship mapping exercise.
- Attend National Philanthropy Luncheon (three slots remaining).
- Organize a workplace volunteer opportunity at Latrobe Warehouse.

Development Updates

Individual Giving

- Successful Scholar Society Reception hosted by Greg and Jennie Harper.
- Fall Appeal
 - 900 total pieces
 - Goal: **\$100,000**
- Board Campaign: 80% of commitments fulfilled (does not include those initiated but not received yet). Please complete board pledge as soon as possible if you have not already done so.
- Shifting Young Affiliates priorities to target SLI Alumni.

Corporate

- Confirmed Triple C Barrel Room for Spring into Summer on April 25, 2023. Sponsorship packet to be completed by end of October for external sharing.
- Submitted Faison request at the beginning of October.
- Requesting board members to revisit corporate relationship contacts from February exercise.
- Thank you to Board Member **Andy Habenicht** for securing an additional \$20,000 from TIAA in support of our High School Scholar's Academy and technology infrastructure for our sites.

Foundations

- Will participate in United Neighborhoods presentation fairs in October and November.
- Submitted requests for Belk Foundation, Alpha and Omega Foundation, and the Giles Foundation.
- Invited and submitted grant request for Providence United Methodist Christmas Even fund.
- Submitted grant request to Fidelity Foundation (gives anonymously) in support of expanding our evaluation capacity.
- Grant process open for 2023 Levine Foundation requests.
- Received \$50,000 grant from Charlotte Merchants Foundation.

Other Business

- Completed 2022 Summer Video.
- Finalized strategic plan overview document for external partners.
- Received evaluation results from UNC Charlotte and will complete formal Impact Report by the first week of November.
- New quarterly newsletter will launch at end of October.